

# The Hamilton Group

**Restructured  
Factoring Facility**  
*provided by Hamilton*

**Medical and  
Industrial Staffing**

*Initial Funding*  
**\$600,000**

## ***Problem:***

A relatively small, but growing staffing firm that specialized in the medical industry appreciated Hamilton's simple approach to financing. With sporadic need for working capital, the firm took advantage of Hamilton's most flexible program, which offered the firm the ability to choose when and how much it wanted to factor. The firm grew quickly, and after diversifying into industrial staffing, tripled in size in 12 months. Now with a steady stream of receivables, the firm desired to give up some flexibility in favor of more aggressive pricing.

## ***Solution:***

Hamilton's multi-program offering and scalability perfectly suited the dynamic needs of the growing firm. Valuing their success, Hamilton readily helped the firm migrate to a more structured program. The new structuring still afforded the firm flexibility and ease of use, but additionally allowed them to realize more margins.

*The Hamilton Group is a leader within the factoring industry offering flexible cash flow solutions for America's small and mid-sized business community.*

**[www.hamiltongroup.net](http://www.hamiltongroup.net)**