

The Hamilton Group

***New Factoring
Facility***
provided by Hamilton

***Communications
Solutions Provider***

Initial Funding
\$100,000

Problem:

An entrepreneur who had experience turning seed-staged ventures into successful businesses wasn't wasting any time with his newest venture, a communications solutions firm.

In less than three months, he had in place a dedicated and skilled staff, a well organized product line, and a loyal customer following. The only variable the firm hadn't secured was dependable funding. Unhappy with past experiences in equity participation, the owner was seeking a funding solution that didn't involve giving up a stake in the firm and that wouldn't go dry when he needed it most.

Solution:

Within five days of meeting with the owner and reviewing the firm, Hamilton delivered a customized financing program that had the scalability to grow in line with the firm's anticipated success. While Hamilton's solution meant cash would always be available as long as the firm had sales, it also meant an alternative to equity participation and ownership dilution.

The Hamilton Group is a leader within the factoring industry offering flexible cash flow solutions for America's small and mid-sized business community.

www.hamiltongroup.net