

The Hamilton Group

***New Factoring
Facility***
provided by Hamilton

***Executive
Recruiting and
Placement Agency***

Initial Funding
\$100,000

Problem:

The CEO of an executive recruiting and placement agency had great vision for the growth of his firm. But a lack of financing meant his strategy for growth was not executable. His only corporate assets were his reputation and accounts receivable. Prospective lenders all required additional collateral, audited statements and personal guarantees. For his vision to be realized, the CEO sought a financial partner who could embrace his industry's peculiarities and offer customized financing.

Solution:

After visiting with the firm and evaluating their business process, Hamilton was able to creatively structure a cash management solution that addressed their financial needs while offering terms more consistent with the firm's type of business. A partnership with Hamilton meant the CEO finally had the capital to realize his vision. In the next six months, the firm is expected to double the number of recruiters on staff and launch a national marketing campaign.

The Hamilton Group is a leader within the factoring industry offering flexible cash flow solutions for America's small and mid-sized business community.

www.hamiltongroup.net